

RESEARCH

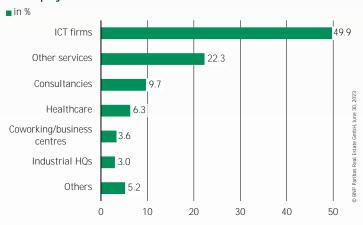
At a Glance **Q2 2023**

OFFICE MARKET LEIPZIG

Development of take-up and top rents



Take-up by sector H1 2023



Development of vacant space



>> LEIPZIG ON COURSE: RESULT SLIGHTLY ABOVE AVERAGE

With a total take-up of 62,000 m², the Leipzig office market once again achieved a good mid-year result, which is just above the long-term average (58,500 m²; +6 %) and slightly below the previous year's result (69,000 m²; -10 %). The consistency of Leipzig's office market, even in economically challenging times, is underlined by the fact that last year's and the current year's results, as well as the ten-year average, are within a range of only around 10,000 m². The gross of take-up accounted for the past three months, in which 42,000 m², and thus more than two thirds of the total result, were concluded. A major contribution was made by the only major deal of the year to date, which was concluded by an owner-occupier for around 18,500 m² in the Ringlage office market zone. Due to this deal, demand continues to focus on centre fringe locations, which are responsible for a good 55% of the overall result. However, apart from the exceptional letting, the overall focus of the size classes lay in the segment of space up to 5,000 m², which contributed just under 70% of take-up. The small -scale character of the market is also underlined by the fact that 85% of the lettings are for space of up to 500 m².

ICT FIRMS BENEFIT FROM MAJOR DEAL

ICT firms benefited from the above-mentioned owner-occupier letting and, as a result, achieved a very high share of take-up of just under 50%. In second place followed other services, which generated a further 22% of the total due to many lettings in the mid-size segments. Consultancies and the healthcare sector also contributed between 5% and 10%, accounting for almost 10% and just over 6% respectively. In contrast, all other sectors, which include coworking/business centers (just under 4%) and industrial administrations (around 3%), accounted for only minor shares of total take-up.

>> VACANCY RATE FELL BELOW THE 4%-MARK

The reduction in vacancies has continued over the past 12 months. As a result, a total of 154,000 m² was available at short notice at mid-year, which is around 3% less than in the previous year. The level of modern space has hardly changed. At 40,000 m², a good 26% of the volume corresponds to that category in greatest demand on the market. The office market zones Graphisches Viertel/Prager Straße, Leipzig Nordost and Leipzig West have the highest volume of space available for short-term letting. At 3.9%, the vacancy rate for the entire market was below the 4% mark for the very first time at the end of the first half of the year.

Major contracts

Sub- marke	Company t	m²
2.1	ICT-firms	18,500
3.4	Other services	3,400
2.5	Other services	2,300
4.2	Consultancies	1,800
2.1	ICT-firms	2,300 1,800 1,700 1,400
2.5	Other services	1,400

ONSTRUCTION VOLUME DOWN SLIGHTLY, 50% AVAILABLE

Due to completions in the second quarter, the volume of space under construction has fallen by a good 15% in the last three months to a total of 154,000 m². Around half of this space (76,000 m²) is still available to the market, a higher proportion than 12 months ago (34 %). Additional construction activity is also likely to be completed in the second half of the year, resulting in a further gradual decline in the volume of construction, which reached a peak last year. Building activity remains highest in the Graphisches Viertel/Prager Strasse (38,000 m²), Leipzig South (30,500 m²) and City (23,200 m²) office market zones. As a result of the overall higher availability rate, the total available space also increased by just under 8% year-on-year to 230,000 m².

Trends in important market indicators

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	H1 2022	H1 2023	Trend remaining year				
Take-up	69,000 m ²	62,000 m ²	7				
Vacant space	159,000 m ²	154,000 m ²	3 3 3 3 3 3 3 3 3 3				
Space under construction (total)	160,000 m ²	154,000 m ²	7				
Space under construction (available)	55,000 m ²	76,000 m ²	3				
Top rent	18.00 €/m²	18.50 €/m²	7				

18.50 €/M2 AT THE TOP AND 11.90 €/M2 ON AVERAGE

The positive development of the Leipzig office market is also reflected in the rental price trend. While the prime rent has risen by 3% since mid-2022 to $18.50~\text{e/m}^2$, the average rent remained stable at $11.90~\text{e/m}^2$. At submarket level, prime rents have risen further in almost all locations, which speaks for the high attractiveness of the entire Leipzig market area.

OUTLOOK

Despite the difficult macroeconomic environment in the first half of the year, the Leipzig office market was able to pick up where it left off in 2022. Accordingly, take-up is also likely to reach an average value for the remaining course of the year. On the supply side, the reduction in the project pipeline is likely to lead to a shortage of modern space and further increases in prime rents in the submarkets with the highest take-up.

Key indicators H1 2023

		Top re (€/m		Take-up (m²)	Vacant space (m²)		Space under construction (m²)		Space on offer (m²)		
		from	to	H1 2023	total	modern	of this, since completion	total	available	available	projected
Subr	markets**	1		2	3	4	5	6	7	8 = (3 + 7)	9
1	City Centre										
1.1	City Centre		18.50	5,300	9,600	2,800	0	23,200	21,400	31,000	9,500
2	Centre Fringe/ Centre Relief Area	11.00 -	17.50	34,300	31,000	7,500	800	40,500	26,400	57,400	137,800
3	Subcentres	9.00 -	15.00	17,000	95,400	27,100	200	69,000	21,500	116,900	351,100
4	Periphery	9.00 -	9.00	5,400	18,000	2,600	0	21,300	6,700	24,700	33,600
	Total			62,000	154,000	40,000	1,000	154,000	76,000	230,000	532,000

* The top rent given applies to a market segment of 3-5 % in each case.

** The relevant office market zone can be found on our website under "Research".

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