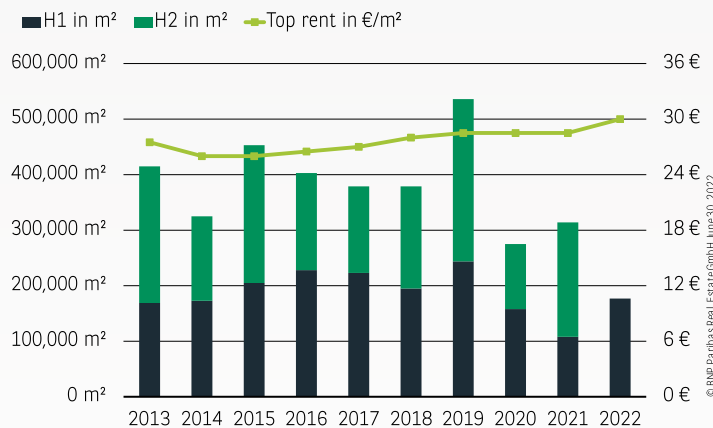




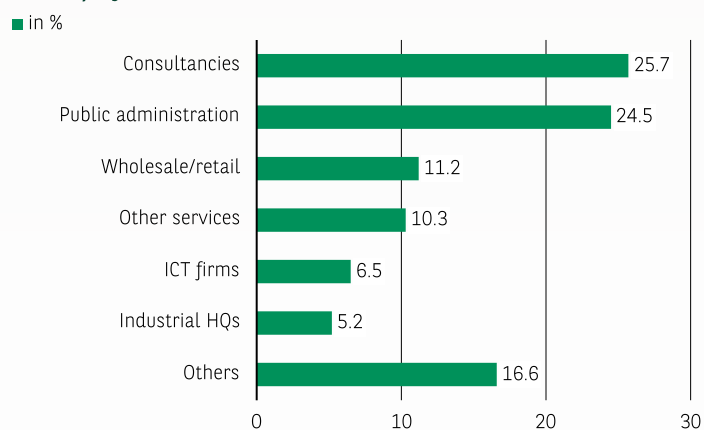
At a Glance **Q2 2022**

# OFFICE MARKET DÜSSELDORF

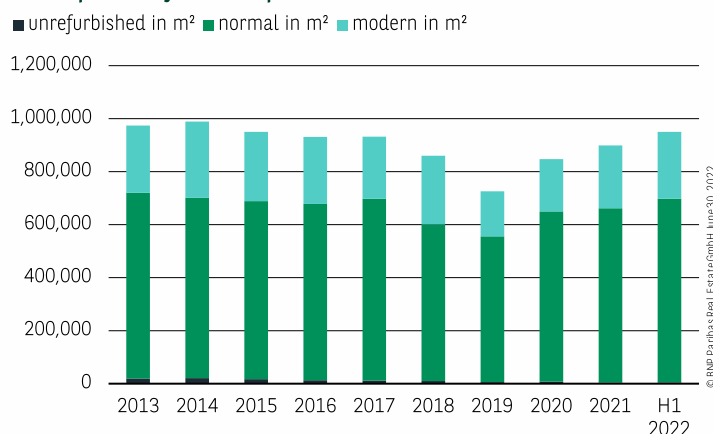
## Development of take-up and top rents



## Take-up by sector H1 2022



## Development of vacant space



### ➤ SIGNIFICANT INCREASE IN LETTING ACTIVITY

The Düsseldorf office market is presenting a much livelier picture again at the end of the first half of 2022. A total take-up of 177,000 m² was registered, which corresponds to an increase of 64% compared with the previous year. However, for the moment the market is still 6% behind the long-term average. The second quarter in particular saw a marked acceleration in letting activity. A take-up volume of 102,000 m² was recorded, representing an increase of 36% on the subdued start to the year (Q1: 75,000 m²). It is noteworthy that, in contrast to the early months of 2021, two deals in the five-digit range were concluded. These include the deal signed by VHS Düsseldorf in the Derendorf submarket with a volume of 17,600 m² of space and that of Ernst & Young in the Friedrichstadt submarket with a take-up of around 14,700 m². Letting activity has picked up noticeably, especially in the mid-sized segment. In the space size between 5,000 and 10,000 m², the letting volume increased by 16% in the second quarter, as well as 36% between sizes of 2,000 and 5,000 m².

### ➤ CONSULTANCIES REMAIN AT THE TOP

With four sectors in double digits, the sector distribution is lively. As in the previous year, consulting companies continue to lead the field. With a volume of around 26% (45,500 m²) of take-up, they underline Düsseldorf's position as a consulting location. This includes the aforementioned major deal by Ernst & Young. Public administration is close behind in second place, accounting for around 24,500 m² of take-up (25%). Retail, which is traditionally strong in Düsseldorf, currently contributes only 11% of take-up. However, this corresponds to a half-year result of just under 20,000 m² and is by far the highest value in this period since 2018.

### ➤ FURTHER RISE IN VACANCY VOLUME

The volume of space available at short notice continued to rise in the second quarter. The vacancy volume currently stands at 950,000 m², but only just over a quarter of this space is of modern quality. Driven by extensive construction completions, vacancy levels have risen, particularly in the Düsseldorf metropolitan area, as not all new constructions were fully let on completion. The vacancy rate currently stands at 9.8% for the market as a whole. Historically, however, Düsseldorf has seen significantly higher vacancy rates, particularly in the years 2004-2018.

## Major contracts

| Sub-market | Company                              | m²     |
|------------|--------------------------------------|--------|
| 2.5        | VHS Düsseldorf                       | 17,600 |
| 3.1        | Ernst & Young                        | 14,700 |
| 2.1        | Bezirksregierung Düsseldorf          | 8,000  |
| 4.1        | Bundesanstalt für Immobilienaufgaben | 7,900  |
| 1.1        | Mindspace                            | 3,800  |

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## Trends in important market indicators

|                                      | H1 2021    | H1 2022    | Trend remaining year |
|--------------------------------------|------------|------------|----------------------|
| Take-up                              | 108,000 m² | 177,000 m² | ↗                    |
| Vacant space                         | 887,000 m² | 950,000 m² | ↗                    |
| Space under construction (total)     | 256,000 m² | 399,000 m² | ↘                    |
| Space under construction (available) | 75,000 m²  | 234,000 m² | ↘                    |
| Top rent                             | 28.50 €/m² | 30.00 €/m² | ↗                    |

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## ➤ SIGNIFICANT RISE IN AVAILABLE NEW CONSTRUCTION SPACE

With a total of 399,000 m² office space under construction at the end of the half-year, project developers confidence in the Düsseldorf market remains unbroken. Worth mentioning 180,000 m² of that space went under construction in the second quarter. Of the current construction volume, around 234,000 m² is still available to the rental market. The resulting pre-letting rate lies at 41%. The volume of projected space has also risen to 747,000 m² (+4% year-on-year), once again impressively underlining the attractiveness of the Düsseldorf office market.

## ➤ CONTINUING UPWARD TREND IN RENTS

At the end of the second quarter, the prime rent marks 30 €/m², which is an increase of almost 5% on the same period last year (28.50 €/m²). This was achieved in the CBD/bank district. The average rent stands by €17.50/m², which is a rise of around 7% (H1 2021: €16.30/m²).

## ➤ OUTLOOK

The Düsseldorf office market can look back on a good first half of 2022, characterized not only by a significant increase in take-up but also by rising rental levels and construction activity. Despite the overarching macroeconomic uncertainties, the Düsseldorf office market is in good shape, so that full-year take-up above the ten-year average appears entirely possible. Although the trend of moderately rising vacancy volumes is likely to prevail, the lack of highly requested space available at short notice in the CBD is expected to keep prime rents under pressure.

## Key indicators H1 2022

| Submarkets**             | Top rent* (€/m²) |         | Take-up (m²)   | Vacant space (m²) |                |                           | Space under construction (m²) |                | Space on offer (m²) |                |
|--------------------------|------------------|---------|----------------|-------------------|----------------|---------------------------|-------------------------------|----------------|---------------------|----------------|
|                          | from             | to      | H1 2022        | total             | modern         | of this, since completion | total                         | available      | available           | projected      |
|                          | 1                |         | 2              | 3                 | 4              | 5                         | 6                             | 7              | 8 = (3 + 7)         | 9              |
| 1 City                   |                  |         |                |                   |                |                           |                               |                |                     |                |
| 1.1 CBD/Banking District |                  | 30.00   | 16,000         | 43,000            | 22,000         | 1,500                     | 61,500                        | 61,500         | 104,500             | 31,500         |
| 1.2 Inner City           |                  | 26.50   | 11,000         | 59,500            | 7,000          | 0                         | 18,000                        | 7,500          | 67,000              | 25,000         |
| 2 Office Centres         | 14.50            | - 28.00 | 82,000         | 287,500           | 163,000        | 35,000                    | 124,000                       | 84,500         | 372,000             | 270,000        |
| 3 Centre Fringe          | 14.50            | - 25.00 | 27,000         | 46,500            | 5,500          | 0                         | 83,500                        | 22,500         | 69,000              | 95,500         |
| 4 Subcentres             | 14.00            | - 22.00 | 35,000         | 175,500           | 32,500         | 2,500                     | 112,000                       | 58,000         | 233,500             | 325,000        |
| <b>Total Düsseldorf</b>  |                  |         | <b>171,000</b> | <b>612,000</b>    | <b>230,000</b> | <b>39,000</b>             | <b>399,000</b>                | <b>234,000</b> | <b>846,000</b>      | <b>747,000</b> |
| 5 Periphery              | 10.00            | - 15.00 | 6,000          | 338,000           | 22,000         | 1,000                     | 0                             | 0              | 338,000             | 0              |
| <b>Total</b>             |                  |         | <b>177,000</b> | <b>950,000</b>    | <b>252,000</b> | <b>40,000</b>             | <b>399,000</b>                | <b>234,000</b> | <b>1,184,000</b>    | <b>747,000</b> |

\* The top rent given applies to a market segment of 35 % in each case.

\*\* The relevant office market zone can be found on our website under "Research".

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Further Information BNP Paribas Real Estate GmbH | Branch office Düsseldorf | Phone +49 (0)211-52 00-00 | [www.realestate.bnpparibas.de](http://www.realestate.bnpparibas.de)