





PROFIT FROM OUR EXPERTISE A

Frank Helm Managing Director

KNOW-HOW FOR OPTIMISING EARNINGS

Optimal operating concepts, made-to-measure commercial and technical property management and high-quality supervision of maintenance measures are essential for ongoing real estate value enhancement. All these aspects are crucial to reducing running costs and increasing revenue on a sustained basis. For over 40 years now, we have stood for comprehensive and competent advisory services covering the entire spectrum of property management.

LOCAL SOLUTIONS NATIONWIDE: AT YOUR SERVICE IN YOUR VICINITY.





"Whether you are an institutional investor or a private property owner, we are on hand to provide the necessary expert services. From commercial or technical management through the coordination and supervision of technical and infrastructure facility management services to quarter and centre management – we offer one-stop solutions."

Björn Erasmus

Deputy Head of Property Management

PROPERTY MANAGEMENT

- Owner representation comprehensive representation of your interests, thus freeing you up in all matters concerning your property
- ► Tenancy agreement management complete management of your tenancy agreements
- Property and financial accounting cost security thanks to reliable and competent property and financial accounting
- Operating cost management long-term optimisation of operating costs

TECHNICAL PROPERTY MANAGEMENT

- Efficient technical management of your property
- Organisation of maintenance work
- Renewal of technical installations and implementation of value-enhancement measures
- Defect and damage management
- Object transfer from project planning
- Preparing concepts and implementing price- and performance-optimised management of your property, whether it is an existing building or a project development
- Project management e.g. tenant fit-outs and conversions,
 CAPEX etc.
- Warranty tracking

QUARTER AND CENTRE MANAGEMENT

- Management of the centre, with overall responsibility, including ongoing revision of the operating concept
- Regular situation audits and analyses of the sectoral mix pertaining to the customer target groups and the lease situation
- Documentation and evaluation of tenants' turnover
- Drafting of individual usage concepts
- Supervising letting and interim occupancy, vacancy management
- Location marketing, public relations

INTEGRATED SERVICES

- Letting coordination: We systematically apply our knowledge and our market position to avoid vacancies in your commercial property and ensure the seamless onward letting of premises.
- Project management: We assume responsibility for the coordination of refurbishment, renovation and revitalisation, giving you more time to concentrate on your core business.
- ▶ Document management solutions: We provide first-class solutions for setting up transaction datarooms or for the permanent implementation and updating of digital document management systems.
- Sustainability services/Green building: We offer you services from planning to optimisation of your building according to "Green Building" criteria.

WANT TO KNOW MORE?

GET IN TOUCH.



264

employees in 9 locations in 5 regions

more than

10,000 tenants

557

••••••

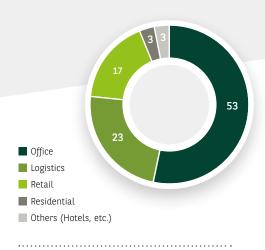
managed properties

approx.

7.4 million m²

of space under management

MANAGED SPACE BY FORM OF USE in %



PROPERTY MANAGEMENT

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Real Estate for a changing world

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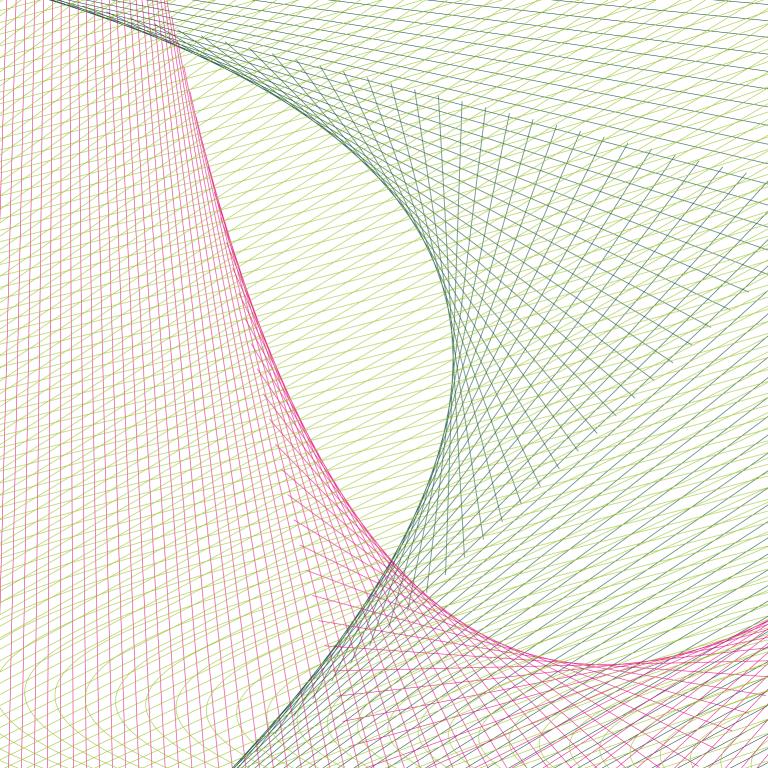


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UAE

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*ALLIANCES